Heat Pump Replacement Options

Comfort Pro Climate Systems · Sized by Manual J load calculation

No. HVAC-2026-0221
11/18/2026
Valid to 12/18/2026

PREPARED FOR
The Delgado Family
410 Brookview Drive, Raleigh

Home: 2,100 sq ft two-storey
Load calc: Manual J: 3.5 tons cooling
Existing: 13 SEER AC + 80% furnace, 2006
Ductwork: Tested - 9% leakage, re-use

Your 2006 system is 13 SEER and at the end of its life. Based on a Manual J load calculation we recommend a 3.5-ton heat pump. Compare three efficiency levels below; all prices include removal, permit, start-up and a 10-year parts warranty.

OPTION A
Good - 14.3 SEER2

$8,710.00
incl. tax

- ✓ 10-yr parts warranty
- ✓ 1-yr labour
- ✓ basic programmable thermostat

☐ Choose this option

★ RECOMMENDED
Better - 16 SEER2

$11,200.00
incl. tax

- ✓ 10-yr parts
- ✓ 2-yr labour
- ✓ Wi-Fi thermostat
- ✓ duct sealing
- ✓ 1 free tune-up

☐ Choose this option

OPTION C
Best - 18 SEER2 inverter

$14,760.00
incl. tax

- ✓ 12-yr parts
- ✓ 10-yr labour
- ✓ variable-speed inverter
- ✓ communicating thermostat
- ✓ 2 tune-ups/yr

☐ Choose this option

PRICE BREAKDOWN BY OPTION

Line item	Qty	Good	Better	Best
Outdoor unit (heat pump, 3.5 ton)	1 unit	$3,900.00	$5,200.00	$7,400.00
Matching air handler	1 unit	$1,850.00	$2,350.00	$3,200.00
Thermostat	1 each	$120.00	$260.00	$420.00
Line set, pad, disconnect & electrical	1 lot	$640.00	$640.00	$690.00
Installation, start-up & permit	1 job	$2,200.00	$2,400.00	$2,700.00
Duct sealing at plenum & returns	1 job	$0.00	$350.00	$350.00

TERMS & CONDITIONS

- ✓ Price includes removal and disposal of old equipment and refrigerant recovery.
- ✓ Permit and inspection fees are included; ductwork changes beyond the scope are quoted separately.
- ✓ Manufacturer parts warranty registered in your name; 2-year labour warranty from us.
- ✓ 40% deposit to order equipment, balance due on start-up and walkthrough.

Customer signature (option chosen above) _____ Date _____