AC Installation Estimate

Summit Air Conditioning · 123 Business Road · Your City, ST 00000 · (555) 010-2030 · hello@yourcompany.com

Customer	Marcus Bell	**Quote No.**	HVAC-2026-0260
Site	16 Lakeshore Road, Tampa	**Date**	11/18/2026

① HOME SIZE - edit the yellow cells

Conditioned floor area (sq ft)	1,850
BTU per sq ft (20 mild - 30 hot climate)	25
Estimated cooling load (BTU/h)	**46,250**
System size in tons (rounded up to 0.5)	**4.0**
Equipment price per ton (installed system)	$1,650
Feet of new duct runs	40
New supply registers	3

② PRICE BREAKDOWN — quantities update automatically

Description	Qty	Unit	Rate	Amount
Condenser + coil + furnace/air handler (per ton)	4.0	ton	$1,650.00	**$6,600.00**
Installation labour (per ton)	4.0	ton	$520.00	**$2,080.00**
New flexible duct runs	40.0	ft	$14.00	**$560.00**
Supply registers & boots	3.0	each	$65.00	**$195.00**
Refrigerant line set & pad	1.0	lot	$480.00	**$480.00**
Permit, start-up & disposal	1.0	job	$395.00	**$395.00**

Terms

– Final sizing confirmed with a Manual J load calculation on site.

– Includes 1 year of free maintenance visits.

– 30% deposit to schedule, balance on completion.

– Prices valid 30 days.

Subtotal	$10,310.00
Discount %	0.0
Discount	$0.00
Tax %	6.00
Tax	$618.60
TOTAL	**$10,928.60**
Deposit %	30
Deposit due	$3,278.58
Balance	$7,650.02

Accepted: _____ Date: _____

Yellow cells are inputs; grey cells are formulas. Add rows above the totals as needed.